



CATEGORY	SUBCATEGORY	BRAND	SERVICE DESCRIPTION	SERVICE CATEGORY	Serive Unit	MSRP	DIR Customer Discount % o		mer Price (with
Business Process Automation and	SaaS	Nintex	Assessment, Discovery, and Analysis of the current processes, systems, and SharePoint/	Assessment, Definition	P/hour	\$ 225.00	MSRP 10.00%	\$	min fee) 202.50
Robotic Process Automation			Office 365 environment to identify process optimization, automation, and process	and Governance	,	,		,	
(RPA)			management needs and establish governance, roadmap, and Implementation approach.						
siness Process Automation and	SaaS	Nintex	Nintex installation, process mapping and management using Nintex Promapp,	Implementation	P/hour	\$ 225.00	10.00%	\$	202.5
Robotic Process Automation			implementation of customer's workflow automation and electronic forms, including						
(RPA)			Nintex for Office 365, Nintex Workflow Cloud, NintexSign, Nintex App Studio, Nintex						
			Hawkeye and PowerBI Integration, Integration with Power Automation Platform (Flow, AI, and PowerApps), Nintex Connectors, and any other Nintex related design and						
			implementation services. This also includes design and implementation services for						
			Nintex Robotic Process Automation (RPA) with Foxtroat.						
usiness Process Automation and	CaaC	Nintex	Project Management and Business Analysis services to support the planning, initiation,	Project Management	P/hour	\$ 225.00	10.00%	c	202.5
Robotic Process Automation	3443	Willicex	design, development, testing, and rollout of clients' Nintex and workflow automation	1 Toject Wanagement	1711001	\$ 225.00	10.00%	,	202.5
(RPA)			projects.						
usiness Process Automation and	SaaS	Nintex	Technical support for clients' Nintex and Workflow Automation projects and	Maintenance and	P/hour	\$ 225.00	10.00%	\$	202.5
Robotic Process Automation			environments as well as post-production maintenance, training, and on-going support.	Technical Support					
(RPA)									
usiness Process Automation and Robotic Process Automation	SaaS	Nintex	Annual managed services to support client's Nintex and workflow automation projects as well as post-production and environment maintenance and support services, based on	Managed Services	Custom Proposal based on Unique	Custom Proposal based on Unique	10.00%		oposal based or ustomer Needs
(RPA)			the unique needs of clients.		Customer Needs	Customer Needs		Offique C	ustomer neeus
14	SaaS	Valo	Assessment, Discovery, and Analysis of the current processes, systems, and SharePoint/	Assessment, Definition	P/hour	\$ 225.00	2.00%	\$	220
			Office 365 environment to identify information architecture, content structure and	and Governance					
			inventory, collaboration and communication needs and document management						
			requirements to establish governance, roadmap, and Implementation approach.						
Intranet and Extranet Portals	SaaS	Valo	Valo installation and implementation of customer's portal (Intranet/Extranet), including	Implementation	P/hour	\$ 225.00	2.00%	\$	220.5
			branding and customization, script development, integrations and web services to other						
			systems and 3rd party applications, content and document migration, and other related Intranet design and development services.						
Intranet and Extranet Portals	SaaS	Valo	Project Management and Business Analysis services to support the planning and	Project Management	P/hour	\$ 225.00	2.00%	\$	220.5
			initiation, design, development, testing, and rollout of clients' portal design and						
Intranet and Extranet Portals	SaaS	Valo	development projects. Technical support for clients' portal projects and environments as well as post-	Maintenance and	P/hour	\$ 225.00	2.00%	ć	220.5
intraffet and Extraffet Portais	3dd3	Valu	production maintenance, training, and on-going support.	Technical Support	P/IIOUI	\$ 225.00	2.00%	۶	220.3
Intranet and Extranet Portals	SaaS	Valo	Annual managed services to support client's portal design and development projects and	Managed Services	Custom Proposal	Custom Proposal	2.00%	Custom Pr	oposal based or
			environments as well as post-production and environment maintenance and support		based on Unique	based on Unique		Unique C	ustomer Needs
			services, based on the unique needs of clients.		Customer Needs	Customer Needs			
	SaaS	ShortPoint	Assessment, Discovery, and Analysis of the current processes, systems, and SharePoint/	Assessment, Definition	P/hour	\$ 225.00	2.00%	\$	220.5
Design Tool			Office 365 environment to identify information architecture, content structure and inventory, collaboration and communication needs and document management	and Governance					
			requirements to establish governance, roadmap, and Implementation approach.						
Chana Bailet Internation Contains	CC	ShortPoint	Chartesia in tellation and include a few terms of a second including the ordinary		D/I	\$ 225.00	2.00%		220.5
SharePoint Intranet Custom Design Tool	SaaS	SnortPoint	ShortPoint installation and implementation of customer's portal, including branding and customization, script development, integrations and web services to other systems and	Implementation	P/hour	\$ 225.00	2.00%	\$	220.5
Design rees			3rd party applications, Power BI integration, content and document migration, and other						
			related Intranet design and development services.						
SharePoint Intranet Custom	SaaS	ShortPoint	Project Management and Business Analysis services to support the planning and	Project Management	P/hour	\$ 225.00	2.00%	\$	220.5
Design Tool			initiation, design, development, testing, and rollout of clients' portal design and development projects.						
SharePoint Intranet Custom	SaaS	ShortPoint	Technical support for clients' portal projects and environments as well as post-	Maintenance and	P/hour	\$ 225.00	2.00%	\$	220.5
Design Tool		Cl. ID.: I	production maintenance, training, and on-going support.	Technical Support			2.000/		
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	Annual managed services to support client's portal design and development projects and environments as well as post-production and environment maintenance and support	Managed Services	Custom Proposal based on Unique	Custom Proposal based on Unique	2.00%		oposal based or ustomer Needs
Design 1001			services, based on the unique needs of clients.		Customer Needs	Customer Needs		omque e	astomer rectas
Work and Project Automation	SaaS	Smartsheet	Portfolio and Project Management Maturity Assessment and Maturity Model/Roadmap	Assessment,	P/hour	\$ 275.00	2.40%	\$	268.4
			development as well as requirements definition, process mapping and engineering, and	Requirements					
			design specifications of Portfolio and Project Management software solution. This also includes PMO strategy, templates and process development, and best practice	Definition, Roadmap					
			recommendations.						
Work and Project Automation	SaaS	Smartsheet	Installation, configuration, design and development of Smartsheet solutions, including	Implementation	P/hour	\$ 275.00	2.40%	\$	268.4
			Smartsheet Templates, Reports and Dashboards, Workflow Automation, Integrations,						
			and Portfolio/Project Management solutions. This also includes design and implementation of Smartsheet products and add-ons, such as Control Center,						
			Accelerators, Connectors, 1,000ft, Dynamic View, and other Smartsheet related products						
			and services.						
Work and Project Automation	SaaS	Smartsheet	Project Management and Business Analysis services to support the planning, initiation,	Project Management	P/hour	\$ 275.00	2.40%	\$	268.4
			design, development, testing, and rollout of clients' Smartsheet projects.						

Work and Project Automation	SaaS	Smartsheet	Maintenance and technical support for client's Smartsheet environment and	Maintenance and	Custom Proposal	Custom Proposal	2.40%	Custom Proposal based on
			solutions/products as well as production maintenance, training, and on-going and/or	Technical Support	based on Unique	based on Unique		Unique Customer Needs
			annual support of Smartsheet projects and tasks/activities.		Customer Needs	Customer Needs		
Work and Project Automation	SaaS	Smartsheet	Services related to Smartsheet Deployments, Launch, and Training for all products and	Launch Package	Custom Proposal	Custom Proposal	2.40%	Custom Proposal based on
			plans.		based on Unique	based on Unique		Unique Customer Needs
	1				Customer Needs	Customer Needs		

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price*	Unit
Business Process Automation	SaaS	Nintex	Nintex Promapp - All Plans and	NOMBER N/A	Custom Proposal	10.00%	Custom Proposal	bundle
and Robotic Process Automation			Subscription Levels	,	based on Unique		based on Unique	
(RPA)			Sabsonphism Levels		Customer Needs		Customer Needs	
Business Process Automation	SaaS	Nintex	Nintex Salesforce - LDS Gov Cloud	LDSGCFR	\$ 360.00	10.00%	\$ 326.43	per user
and Robotic Process Automation			FedRAMP (FedRamp per User Pricing)		,		, , , , , , , , , , , , , , , , , , , ,	<i>µ</i>
(RPA)			realition (realitating per oser ritering)					
Business Process Automation	SaaS	Nintex	Nintex Salesforce - LDS Gov Cloud Non	LDSGCNFR	\$ 216.00	10.00%	\$ 195.86	bundle
and Robotic Process Automation			FedRAMP (Gov Cloud Non-Fedramp per				,	
(RPA)			User Pricing)					
Business Process Automation	SaaS	Nintex	Nintex Salesforce - LDS Add-on: Triggered	LDSTM	\$ 0.20	10.00%	\$ 0.18	bundle
and Robotic Process Automation			/ Mass DDPs				,	
(RPA)			,					
Business Process Automation	SaaS	Nintex	Nintex Salesforce - LDS Add-on: Triggered	LDSTMFR	\$ 0.26	10.00%	\$ 0.24	bundle
and Robotic Process Automation			/ Mass DDPs - FedRAMP				,	
(RPA)			,					
Business Process Automation	SaaS	Nintex	Nintex Salesforce - Connector for Office	LPSFC	\$ 5,000.00	10.00%	\$ 4,533.75	annual
and Robotic Process Automation			365 (annual subscription)		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, , , , , , , , , , , , , , , , , , , ,	
(RPA)			ses (aaa. saassapais)					
Business Process Automation	SaaS	Nintex	Nintex Salesforce - DocAutomation -	N/A	Custom Proposal	10.00%	Custom Proposal	bundle
and Robotic Process Automation			Annual Standard/Premium Support and	,	based on Unique		based on Unique	
(RPA)			Migration License		Customer Needs		Customer Needs	
Business Process Automation	SaaS	Nintex	Nintex Forms and Workflow - Annual	N/A	Custom Proposal	10.00%	Custom Proposal	bundle
and Robotic Process Automation		1	Standard/Premium Support, On-Prem	,	based on Unique		based on Unique	
(RPA)			Options, and Migration Licenses		Customer Needs		Customer Needs	
Business Process Automation	SaaS	Nintex	Nintex Hawkeye Subscription	NHAWK	\$ 11,500.00	10.00%	\$ 10,427.63	annual
and Robotic Process Automation	Suus	Timeex	Times name ye sassanpasin		Ψ 11,500.00	20.0070	7 20,127.00	aaa.
(RPA)								
Business Process Automation	SaaS	Nintex	Nintex Mobile App Studio - All Plans and	N/A	Custom Proposal	10.00%	Custom Proposal	bundle
and Robotic Process Automation	Suus	Times	Subscription Levels	14/74	based on Unique	10.0070	based on Unique	banare
(RPA)			Subscription Levels		Customer Needs		Customer Needs	
Business Process Automation	SaaS	Nintex	NintexSign - All Plans and Subscription	N/A	Custom Proposal	10.00%	Custom Proposal	bundle
and Robotic Process Automation	Suus	Times	Levels	14771	based on Unique	10.0070	based on Unique	banaic
(RPA)			LEVEIS		Customer Needs		Customer Needs	
Business Process Automation	SaaS	Nintex	Nintex Cloud Accelerator Program (NCAP)	NCAPS	\$ 29,000.00	10.00%	\$ 26,295.75	annual
and Robotic Process Automation	Suus	Times	Standard Subscription (Annual	NC/ II 3	23,000.00	10.0070	20,233.73	amaa
(RPA)			Subscription)					
Business Process Automation	SaaS	Nintex	Nintex Subscription Standard Edition - All	N/A	Custom Proposal	10.00%	Custom Proposal	bundle
and Robotic Process Automation	3443	Nintex	Plans and Subscription Levels	N/A	based on Unique	10.0070	based on Unique	banaic
(RPA)			rians and Subscription Levels		Customer Needs		Customer Needs	
Business Process Automation	SaaS	Nintex	Nintex Subscription Enterprise Edition -	N/A	Custom Proposal	10.00%	Custom Proposal	bundle
and Robotic Process Automation	3443	Nintex	All Plans and Subscription Levels	N/A	based on Unique	10.0070	based on Unique	barrare
(RPA)			All Flatis and Subscription Levels		Customer Needs		Customer Needs	
Business Process Automation	SaaS	Nintex	Nintex Workflow for Project Server - All	N/A	Customer Needs Custom Proposal	10.00%	Customer Needs Custom Proposal	bundle
and Robotic Process Automation	3443	Time.	Plans and Subscription Levels	14/7	based on Unique	10.0070	based on Unique	Duiluic
(RPA)			Trans and Subscription Levels		Customer Needs		Customer Needs	
Business Process Automation	SaaS	Nintex	Nintex Foxtrot/Foxtrot	N/A	Customer Needs Custom Proposal	10.00%	Customer Needs Custom Proposal	bundle
and Robotic Process Automation			RPA/Botflows/FoxBot/Certifications - All	11/5	based on Unique	10.50/0	based on Unique	Suriuic
(RPA)			Plans and Subscription Levels		Customer Needs		Customer Needs	
Intranet and Extranet Portals	SaaS	Valo	Valo Intranet for Office 365 product for	Intranet for Office 365	\$ 6,500.00	2.00%	\$ 6,417.78	bundle
micanet and Extranet Portais	JaaJ	Valo	<250 users & charity	Tier 1	0,500.00	2.00/0	<i>₽</i> 0,417.70	Dunuie
Intranet and Extranet Portals	SaaS	Valo	Valo Intranet for Office 365 product for	Intranet for Office 365	\$ 10,700.00	2.00%	\$ 10,564.65	bundle
mitaliet allu Extrallet FUITAIS	JuuJ	vaio	251-1000 users	Tier 2	7 10,700.00	2.00/0	J 10,304.03	buildle
Intranet and Extranet Portals	SaaS	Valo	Valo Intranet for Office 365 product for	Intranet for Office 365	\$ 13,400.00	2.00%	\$ 13,230.49	bundle
micianici anu Extranet Portais	3443	vaio	valo intranet for Office 303 product for	micranier for Office 303	13,400.00	2.00/0	13,230.49	Dullule

	la a	l			45,000,00	2.000/	7 <i>4</i>	
Intranet and Extranet Portals	SaaS	Valo	Valo Intranet for Office 365 product for	Intranet for Office 365	\$ 16,000.00	2.00%	\$ 15,797.60	bundle
Intranet and Extranet Portals	SaaS	Valo	5001-20000 users Valo Intranet for Office 365 product for	Tier 4 Intranet for Office 365	\$ 18,750.00	2.00%	\$ 18,512.81	bundle
intranet and Extranet Portais	3443	Valo	>20000 users	Tier 5	\$ 16,750.00	2.00%	\$ 10,512.61	bunule
Intranet and Extranet Portals	SaaS	Valo	Valo Intranet for SharePoint Server - All	Custom Proposal	Custom Proposal	2.00%	Custom Proposal	bundle
intranet and Extranet Fortais	Jaas	Valo	Plans and Subscriptions	based on Unique	based on Unique	2.0070	based on Unique	Dunale
			Figure 3 and 3 abscriptions	Customer Needs	Customer Needs		Customer Needs	
Intranet and Extranet Portals	SaaS	Valo	Valo Intranet Annual Subscription	Customer Needs Custom Proposal	Customer Needs Custom Proposal	2.00%	Customer Needs Custom Proposal	bundle
intraliet and Extranet Fortais	Jaaj	Valo	Licenses - All Plans and Tiers	based on Unique	based on Unique	2.00/0	based on Unique	Dunale
			Licenses - All Plans and Hers		'		'	
Intranet and Extranet Portals	SaaS	Valo	Valo Extranet and Enterance - All Plans	Customer Needs Custom Proposal	Customer Needs Custom Proposal	2.00%	Customer Needs Custom Proposal	bundle
ilitialiet allu Extrallet Portais	SadS	Valo		·	·	2.00%	·	bunule
			and Subscriptions	based on Unique	based on Unique		based on Unique	
Intranet and Extranet Portals	SaaS	Valo	Valo Social Add-On for <250 users &	Customer Needs Social Tier 1	\$ 4,200.00	2.00%	Customer Needs \$ 4,146.87	bundle
intranet and Extranet Portais	SddS	Valo	charity	Social Her 1	\$ 4,200.00	2.00%	<i>λ</i> 4,140.87	bunule
Intranet and Extranet Portals	SaaS	Valo		Social Tier 2	\$ 6.500.00	2.00%	\$ 6.417.78	bundle
		Valo	Valo Social Add-On for 251-1000 users Valo Social Add-On for 1001-5000 users		\$ 8,400.00	2.00%	\$ 6,417.78 \$ 8,293.74	bundle
Intranet and Extranet Portals	SaaS	Valo		Social Tier 3	7 -7,	2.00%	, -,	
Intranet and Extranet Portals	SaaS	vaio	Valo Social Add-On for 5001-20000 users	Social Tier 4	\$ 9,900.00	2.00%	\$ 9,774.77	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Social Add-On for >20000 users	Social Tier 5	\$ 11,500.00	2.00%	\$ 11,354.53	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo People Add-On for <250 users & charity	People Tier 1	\$ 2,100.00	2.00%	\$ 2,073.44	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo People Add-On for 251-1000 users	People Tier 2	\$ 3,250.00	2.00%	\$ 3,208.89	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo People Add-On for 1001-5000 users	People Tier 3	\$ 4,200.00	2.00%	\$ 4,146.87	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo People Add-On for 5001-20000 users	People Tier 4	\$ 4,950.00	2.00%	\$ 4,887.38	bundle
intranet and Extranet Fortais	3443	Valo	valo i copie add off for 5001 20000 d3c13	r copic fici 4	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	2.00%	, , , , , , , , , , , , , , , , , , , ,	banaic
Intranet and Extranet Portals	SaaS	Valo	Valo People Add-On for >20000 users	People Tier 5	\$ 5,750.00	2.00%	\$ 5,677.26	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Adoption Add-On for <250 users &	Adoption Tier 1	\$ 2,100.00	2.00%	\$ 2,073.44	bundle
			charity					
Intranet and Extranet Portals	SaaS	Valo	Valo Adoption Add-On for 251-1000 users	Adoption Tier 2	\$ 3,250.00	2.00%	\$ 3,208.89	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Adoption Add-On for 1001-5000	Adoption Tier 3	\$ 4,200.00	2.00%	\$ 4,146.87	bundle
	0.0	N. 1	users		4 4050.00	2.222/	4 4007.00	
Intranet and Extranet Portals	SaaS	Valo	Valo Adoption Add-On for 5001-20000 users	Adoption Tier 4	\$ 4,950.00	2.00%	\$ 4,887.38	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Adoption Add-On for >20000 users	Adoption Tier 5	\$ 5,750.00	2.00%	\$ 5,677.26	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Multilingual Add-On for <250 users & charity	Multilingual Tier 1	\$ 3,250.00	2.00%	\$ 3,208.89	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Multilingual Add-On for 251-1000	Multilingual Tier 2	\$ 5,750.00	2.00%	\$ 5,677.26	bundle
			users	_	•			
Intranet and Extranet Portals	SaaS	Valo	Valo Multilingual Add-On for 1001-5000 users	Multilingual Tier 3	\$ 6,500.00	2.00%	\$ 6,417.78	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Multilingual Add-On for 5001-20000	Multilingual Tier 4	\$ 8,200.00	2.00%	\$ 8,096.27	bundle
inclanet and Extranet Portais	Jaas	Valu		ivialtilligual fiel 4	0,200.00	2.00/0	0,030.27	bullule
Intranet and Extranet Portals	SaaS	Valo	users Valo Multilingual Add-On for >20000	Multilingual Tier 5	\$ 10,700.00	2.00%	\$ 10,564.65	bundle
			users		,		,	
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Standard for <250 users &	Teamwork Standard	\$ 5,000.00	2.00%	\$ 4,936.75	bundle
			charity	Tier 1				
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Standard for 251-1000	Teamwork Standard	\$ 8,200.00	2.00%	\$ 8,096.27	bundle
			users	Tier 2	<u> </u>			
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Standard for 1001-5000	Teamwork Standard	\$ 9,750.00	2.00%	\$ 9,626.66	bundle
			users	Tier 3				
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Standard for 5001-20000	Teamwork Standard	\$ 12,250.00	2.00%	\$ 12,095.04	bundle
			users	Tier 4	,		,,	
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Standard for >20000	Teamwork Standard	\$ 16,250.00	2.00%	\$ 16,044.44	bundle
	1		1		· ·		1	

Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Enterprise for <250 users & charity	Teamwork Enterprise Tier 1	\$ 8,500.00	2.00%	\$ 8,392.48	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Enterprise for 251-1000 users	Teamwork Enterprise Tier 2	\$ 13,900.00	2.00%	\$ 13,724.17	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Enterprise for 1001-5000	Teamwork Enterprise	\$ 16,600.00	2.00%	\$ 16,390.01	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Enterprise for 5001-20000	Teamwork Enterprise Tier 4	\$ 20,800.00	2.00%	\$ 20,536.88	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Teamwork Enterprise for >20000	Teamwork Enterprise Tier 5	\$ 27,600.00	2.00%	\$ 27,250.86	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Idea Management for <250 users & charity	Idea Management Tier	\$ 3,250.00	2.00%	\$ 3,208.89	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Idea Management for 251-1000 users	Idea Management Tier 2	\$ 5,750.00	2.00%	\$ 5,677.26	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Idea Management for 1001-5000 users	Idea Management Tier 3	\$ 6,500.00	2.00%	\$ 6,417.78	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Idea Management for 5001-20000 users	Idea Management Tier 4	\$ 8,200.00	2.00%	\$ 8,096.27	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Idea Management for >20000 users	Idea Management Tier 5	\$ 10,700.00	2.00%	\$ 10,564.65	bundle
Intranet and Extranet Portals	SaaS	Valo	Valo Connect - All Plans and Subscriptions	Custom Proposal based on Unique Customer Needs	Custom Proposal based on Unique Customer Needs	2.00%	Custom Proposal based on Unique Customer Needs	bundle
Intranet and Extranet Portals	SaaS	Valo	Software assurance for the modules chosen	Valo Fresh Subscription	25% of the total	2.00%	25% of the total	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (1 User)	SPOD1	\$ 2,998.00	2.00%	\$ 2,960.08	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (2 Users)	SPOD2	\$ 4,498.00	2.00%	\$ 4,441.10	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (3 Users)	SPOD3	\$ 5,998.00	2.00%	\$ 5,922.13	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (4 Users)	SPOD4	\$ 7,498.00	2.00%	\$ 7,403.15	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (5 Users)	SPOD5	\$ 8,998.00	2.00%	\$ 8,884.18	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (6 Users)	SPOD6	\$ 10,498.00	2.00%	\$ 10,365.20	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (7 Users)	SPOD7	\$ 11,998.00	2.00%	\$ 11,846.23	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (8 Users)	SPOD8	\$ 13,498.00	2.00%	\$ 13,327.25	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (9 Users)	SPOD9	\$ 14,998.00	2.00%	\$ 14,808.28	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (10 Users)	SPOD10	\$ 16,498.00	2.00%	\$ 16,289.30	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (11 Users)	SPOD11	\$ 17,998.00	2.00%	\$ 17,770.33	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (12 Users)	SPOD12	\$ 19,498.00	2.00%	\$ 19,251.35	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (13 Users)	SPOD13	\$ 20,998.00	2.00%	\$ 20,732.38	annual
SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Solution (14 Users)	SPOD14	\$ 22,498.00	2.00%	\$ 22,213.40	annual
SharePoint Intranet Custom	SaaS	ShortPoint	ShortPoint Solution (15 Users)	SPOD15	\$ 23,998.00	2.00%	\$ 23,694.43	annual

SharePoint Intranet Custom Design Tool	SaaS	ShortPoint	ShortPoint Enterprise License - Unlimited Users	SPOD-Ent	\$ 25,998.00	2.00%	\$ 25,669.13	annual
Work and Project Automation	SaaS	Smartsheet	Smartsheet Business Plan License, Annual Term License - 12 months	Business Annual	\$ 396.00	2.40%	\$ 389.39	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Business Plan License plus Standard Support which includes access to Center of Excellence, Annual Term License - 12 months	Business Annual + Standard Support	\$ 456.00	2.40%	\$ 448.39	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Business Plan License plus Professional Support which includes access to our Center of Excellence and Pro Desk, Annual Term License - 12 months	Business Annual + Pro Support	\$ 516.00	2.40%	\$ 507.39	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Enterprise License plus Standard Support which includes access to Center of Excellence, Annual Term License - 12 months	Enterprise Annual + Standard Support	\$ 720.00	2.40%	\$ 707.99	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Enterprise License plus Professional Support which includes access to Center of Excellence and Pro Desk. Annual Term License - 12 months	Enterprise Annual + Pro Support	\$ 790.00	2.40%	\$ 776.82	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Premier License - All Tiers and Add-ons	Premier Annual + Pro Support	Custom Proposal based on Unique Customer Needs	2.40%	Custom Proposal based on Unique Customer Needs	bundle
Work and Project Automation	SaaS	Smartsheet	Control Center Module (Additional Process Type), Annual Term License - 12 months - SMB (<200 employees)	Smartsheet Control Center - Single Blueprint	\$ 15,000.00	2.40%	\$ 14,749.80	bundle
Work and Project Automation	SaaS	Smartsheet	Control Center Module (Additional Process Type), Annual Term License - 12 months - Mid-market (<10,000 employees)	Smartsheet Control Center - Single Blueprint	\$29,540	2.40%	\$ 29,047.27	bundle
Work and Project Automation	SaaS	Smartsheet	Control Center Module (Additional Process Type), Annual Term License - 12 months - Enterprise (>10,000 employees)	Smartsheet Control Center - Single Blueprint	\$52,520	2.40%	\$ 51,643.97	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Advance - Silver Platform - All SKUs and Tiers	Smartsheet Advance	Custom Proposal based on Unique Customer Needs	2.40%	Custom Proposal based on Unique Customer Needs	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Advance - Gold Platform - All SKUs and Tiers	Smartsheet Advance	Custom Proposal based on Unique Customer Needs	2.40%	Custom Proposal based on Unique Customer Needs	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Advance - Platinum Platform - All SKUs and Tiers	Smartsheet Advance	Custom Proposal based on Unique Customer Needs	2.40%	Custom Proposal based on Unique Customer Needs	bundle
Work and Project Automation	SaaS	Smartsheet	Data Uploader, Annual Term License - 12 months	Data Uploader - Up To 50 Wrkflws		2.40%	\$ 19,666.40	bundle
Work and Project Automation	SaaS	Smartsheet	Dynamic View, Annual Term License - 12 months	Dynamic View - Up To 500 configs	\$ 30,000.00	2.40%	\$ 29,499.60	bundle
Work and Project Automation	SaaS	Smartsheet	WorkApps - All SKUes and Tiers	Smartsheet WorkApps	Custom Proposal based on Unique Customer Needs	2.40%	Custom Proposal based on Unique Customer Needs	bundle
Work and Project Automation	SaaS	Smartsheet	Smartsheet Connectors, Annual Term License - 12 months	All Smartsheet Connectors	Custom Proposal based on Unique Customer Needs	2.40%	Custom Proposal based on Unique Customer Needs	bundle